## REVISED BILLING/PRICING SCHEDULE

| LOT II - MAZATLAN | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | BASE YR | | | OPTION 1 | | | OPTION 2 | |
| | | | | 1 01 XXX | | | 2 01 XXX | | | 3 01 XXX | |
| CLINS/ | | | EST | | EST | EST | | EST | EST | | EST |
| SUBCLINS | DESCRIPTION | UNIT | QTY | UNIT PRICE | TOTAL PRICE | QTY | UNIT PRICE | TOTAL PRICE | QTY | UNIT PRICE | TOTAL PRICE |
| *011 | Charter & Hire | | | | | | | | | | |
| *011AA | Pilots | MVMT | 40 | "PT" | 40000 | 40 | "PT" | 40000 | 40 | "PT" | 40000 |
| *011AB | Pilot Boat | MVMT | 20 | "PT" | 4000 | 20 | "PT" | 4000 | 20 | "PT" | 4000 |
| Note: Estimated Total Price is a Not-To-Exceed ceiling for ALL Pilots | | | | | | | | | | | |
| *011B* | Tugs | | | | | | | | | | |
| *011BA | Tugs [Identify type] | EA | 12 | NB | NB | 12 | NB | NB | 12 | NB | NB |
| *011C* | Line Handlers | | | | | | | | | | |
| *011CA | Line Handlers | EA | 24 | NB | NB | 24 | NB | NB | 24 | NB | NB |
| *012 | Slip Equipment | | | | | | | | | | |
| *012A* | Cranes (for slip equipment ONLY) | | | | | | | | | | |
| *012AA | 0-5 Tons | HR | 10 | 400 | 4,000 | 10 | 416.00 | 4,160 | 10 | 433.00 | 4,330 |
| *012B* | Brows/Gangways | | | | | | | | | | |
| *012BA | 0-20 FT Single Rocker | DY | 15 | 83 | 1,245 | 15 | 86.00 | 1,290 | 15 | 89 | 1,335 |
| *012C* | Fenders/Camels | | | | | | | | | | |
| *012CA | Yokohama Fenders | DY | 15 | NB | NB | 15 | NB | NB | 15 | NB | NB |
| *012CC | Camels | DY | 5 | NB | NB | 5 | NB | NB | 5 | NB | NB |
| *013 | DOCK/PORT/WHARF FEES | | | | | | | | | | |
| *013A* | Husbanding Agent Fees | | | | | | | | | | |
| *013AA | Pierside - First Day (Day of Arrival) | DY | 6 | 936 | 5,616 | 6 | 973 | 5,838 | 6 | 1012 | 6,072 |
| *013AB | Pierside - Subsequent Days | DY | 18 | 364 | 6,552 | 18 | 379 | 6,822 | 18 | 394 | 7,092 |
| *013AC | At Anchor - First Day (Day of Arrival) | DY | 6 | 1248 | 7,488 | 6 | 1298 | 7,788 | 6 | 1350 | 8,100 |
| *013AD | At Anchor - Subsequent Days | DY | 18 | 364 | 6,552 | 18 | 379 | 6,822 | 18 | 394 | 7,092 |
| *013AE | Extraordinary Requirements | HR | 40 | 125 | 5,000 | 40 | 130 | 5,200 | 40 | 135 | 5,400 |
| *014 | UTILITIES | | | | | | | | | | |
| *014A* | CHT (Sewage) - Pierside | | | | | | | | | | |
| *014AA | 1-4,000 | GL | 40000 | 0.41 | 16,400 | 40000 | 0.42 | 16,800 | 40000 | 0.44 | 17,600 |
| *014AB | 4,001-10,000 | GL | 25000 | 0.41 | 10,250 | 25000 | 0.42 | 10,500 | 25000 | 0.44 | 11,000 |
| *014B* | CHT (Sewage) - At Anchorage | | | | | | | | | | |
| *014BA | 1-5,000 | GL | 50000 | 0.9 | 45,000 | 50000 | 0.94 | 47,000 | 50000 | 0.98 | 49,000 |
| *014BB | over 5,000 | GL | 80000 | 0.72 | 57,600 | 80000 | 0.75 | 60,000 | 80000 | 0.78 | 62,400 |

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| | | | | 1 01 XXX | | | 2 01 XXX | | | 3 01 XXX | |
| CLINS/ | | | EST | | EST | EST | | EST | EST | | EST |
| SUBCLINS | DESCRIPTION | UNIT | QTY | UNIT PRICE | TOTAL PRICE | QTY | UNIT PRICE | TOTAL PRICE | QTY | UNIT PRICE | TOTAL PRICE |
| *014C* | Water - Pierside | | | | | | | | | | |
| *014CA | Potable Water (in gallons) | GL | 75000 | 0.1 | 7,500 | 75000 | 0.1 | 7,500 | 75000 | 0.1 | 7,500 |
| *014D* | Water - At Anchorage | | | | | | | | | | |
| *014DA | Potable Water (in gallons) | GL | 100000 | NB | NB | 100000 | NB | NB | 100000 | NB | NB |
| *014E* | Trash - Pierside | | | | | | | | | | |
| *014EA | Trash Removal | EA | 15 | 225 | 3,375 | 15 | 234 | 3,510 | 15 | 243 | 3,645 |
| *014F* | Trash - At Anchorage | | | | | | | | | | |
| *014FA | Trash Removal | EA | 90 | 546 | 49,140 | 90 | 568 | 51,120 | 90 | 591 | 53,190 |
| *014G* | MISC Utilities | | | | | | | | | | |
| *014GA | Shore Power | DY | 10 | NB | NB | 10 | NB | NB | 10 | NB | NB |
| *014H* | RESERVED | | | | | | | | | | |
| *015 | Communications | | | | | | | | | | |
| *015AA* | Land Lines, Installation | EA | 10 | 208 | 2,080 | 10 | 216 | 2,160 | 10 | 225 | 2,250 |
| *015AB | Land Lines, per phone, per day | EA | 30 | NB | NB | 30 | NB | NB | 30 | NB | NB |
| *015AC | Cellular Phones, per day | EA | 100 | 15 | 1,500 | 100 | 16 | 1,600 | 100 | 17 | 1,700 |
| *015AD | Pagers, per day | EA | 40 | NB | NB | 40 | NB | NB | 40 | NB | NB |
| *015AE | Portable (2-way) Radios, per day | EA | 120 | 15 | 1,800 | 120 | 16 | 1,920 | 120 | 16 | 1,920 |
| *015AF | Airtime/Long Distance | LOT | 20 | | $5,000 | 20 | | $5,000 | 20 | | $5,000 |
| Airtime & Long distance charges will be billed at actual rates/prices. Delivery orders will include an estimated ceiling; Est Total Price is a not-to-exceed ceiling for all rqmts. | | | | | | | | | | | |
| *016 | Transportation | | | | | | | | | | |
| *016A* | Ground Transportation Vehicles | | | | | | | | | | |
| *016AA | Sedans | DY | 50 | 440 | 22000 | 50 | 458 | 22900 | 50 | 476 | 23800 |
| *016AB | 8 Pax Van | DY | 30 | 440 | 13200 | 30 | 458 | 13740 | 30 | 476 | 14280 |
| *016AC | 12-15 pax Van | DY | 40 | 588 | 23520 | 40 | 612 | 24480 | 40 | 636 | 25440 |
| *016AD | Cargo Van | DY | 5 | 440 | 2200 | 5 | 458 | 2290 | 5 | 476 | 2380 |
| *016AE | Cargo Van | HR | 8 | 35 | 280 | 8 | 36 | 288 | 8 | 37 | 296 |
| *016AF | Buses | DY | 6 | 1498 | 8988 | 6 | 1558 | 9348 | 6 | 1620 | 9720 |
| *016AG | Buses | HR | 20 | 92 | 1840 | 20 | 96 | 1920 | 20 | 100 | 2000 |
| *016B* | Water Taxis | | | | | | | | | | |
| *016BA | 0-25 passenger capacity | HR | 24 | 35 | 840 | 24 | 36 | 864 | 24 | 37 | 888 |
| *016BB | 26-100 passenger capacity | HR | 48 | 145 | 6960 | 48 | 161 | 7728 | 48 | 157 | 7536 |
| *016BC | 101-250 passenger capacity | HR | 10 | 300 | 3000 | 10 | 312 | 3120 | 10 | 324 | 3240 |
| *016BD | Over 250 passenger capacity | HR | 6 | 725 | 4350 | 6 | 754 | 4524 | 6 | 784 | 4704 |
| *016BE | 0-25 passenger capacity | DY | 10 | 666 | 6660 | 10 | 681 | 6810 | 10 | 708 | 7080 |

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| | | | | 1 01 XXX | | | 2 01 XXX | | | 3 01 XXX | |
| CLINS/ | | | EST | | EST | EST | | EST | EST | | EST |
| SUBCLINS | DESCRIPTION | UNIT | QTY | UNIT PRICE | TOTAL PRICE | QTY | UNIT PRICE | TOTAL PRICE | QTY | UNIT PRICE | TOTAL PRICE |
| *016B* | Water Taxis (continued) | | | | | | | | | | |
| *016BF | 26-100 passenger capacity | DY | 20 | **2600** | 52000 | 20 | **2704** | 54080 | 20 | **2812** | 56240 |
| *016BG | 101-250 passenger capacity | DY | 8 | **5400** | 43200 | 8 | **5616** | 44928 | 8 | **5841** | 46728 |
| *016BH | Over 250 passenger capacity | DY | 8 | **12900** | 103200 | 8 | **13416** | 107328 | 8 | **13953** | 111624 |
| *016BJ | Landing Platform/Breasting Barge | HR | 60 | **60** | 3600 | 60 | **62** | 3720 | 60 | **64** | 3840 |
| *016BK | Landing Platform/Breasting Barge | DY | 45 | **1800** | 81000 | 45 | **1872** | 84240 | 45 | **1947** | 87615 |
| *016B* | Water Taxis (continued) | | | | | | | | | | |
| *016BL | Cancellation Fee-less than 24 hr notice | EA | 4 | TBN | $2,000 | 4 | TBN | $2,000 | 4 | TBN | $2,000 |
| **Cancellation Fee will be negotiated when requirement is identified, in accordance with provisions set forth in this contract; estimated amount is a total not-to-exceed ceiling for ALL cancellations | | | | | | | | | | | |
| *017 | Miscellaneous | | | | | | | | | | |
| *017AA | Provisions | LOT | 10 | TBN | $15,000 | 10 | TBN | $15,000 | 10 | TBN | $15,000 |
| Prices will be negotiated for each delibery order requiring provisions, based on the specific items identified; estimated price is a total no-to-exceed ceiling for ALL provisions | | | | | | | | | | | |
| *017AB | Customs Brokerage | EA | 10 | TBN | $1,500 | 10 | TBN | $1,500 | 10 | TBN | $1,500 |
| Prices will be negotiated for each delibery order requiring customs brokerage, based on the specific items identified; estimated price is a total no-to-exceed ceiling for ALL rqmts | | | | | | | | | | | |
| *017AC | RESERVED | | | | | | | | | | |
| *017AD | Official Lodging | EA | 40 | TBN | $3,500 | 40 | TBN | $3,500 | 40 | TBN | $3,500 |
| Prices will be negotiated for each delibery order requiring lodging, based on the specific items identified; estimated price is a total no-to-exceed ceiling for ALL rqmts | | | | | | | | | | | |
| *017AE | Oily Wastewater Disposal | LOT | 4 | TBN | $2,000 | 4 | TBN | $2,000 | 4 | TBN | $2,000 |
| Prices will be negotiated for each delibery order requiring oily waste disposal, based on the specific items identified; estimated price is a total no-to-exceed ceiling for ALL rqmts | | | | | | | | | | | |
| *017B* | Cargo Drayage | | | | | | | | | | |
| *017BA | Under One Ton | LOT | 5 | TBN | $1,500 | 5 | TBN | $1,500 | 5 | TBN | $1,500 |
| *017BB | 1-5 Tons " | LOT | 3 | TBN | $1,000 | 3 | TBN | $1,000 | 3 | TBN | $1,000 |
| Prices will be negotiated for each delibery order requiring drayage, based on the specific items identified; estimated price is a total no-to-exceed ceiling for ALL rqmts | | | | | | | | | | | |
| *017C* | Forklifts | | | | | | | | | | |
| *017CA | 0-4 Tons | HR | 6 | **125** | 750 | 6 | **130** | 780 | 6 | **135** | 810 |
| *017CB | Over 4 Tons | HR | 4 | **327** | 1308 | 4 | **340** | 1360 | 4 | 354 | 1416 |
| *017CC | Operator | HR | 10 | **15** | 150 | 10 | 16 | 160 | 10 | 17 | 170 |
| *017D* | Cranes (cargo, provisions, etc.) | | | | | | | | | | |
| *017DA | Under 5 Tons | HR | 4 | **400** | 1600 | 4 | **416** | 1664 | 4 | **433** | 1732 |
| *017DB | 5-10 Tons | HR | 4 | **624** | 2496 | 4 | **649** | 2596 | 4 | **675** | 2700 |
| *017 | Miscellaneous (Continued) | | | | | | | | | | |
| *017EA | RESERVED | | | | | | | | | | |
| *017FA | RESERVED | | | | | | | | | | |
| *017GA | Protocol/Official Ceremony | LOT | 20 | TBN | $8,000 | 20 | TBN | $8,000 | 20 | TBN | $8,000 |
| Protocol/ceremony requirements will be negotiated for each delivery order specifying such requirements; the estimated cost is a total not-to-exceed ceiling for ALL protocol/ceremony rqmts | | | | | | | | | | | |

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|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | BASE YR | | | OPTION 1 | | | OPTION 2 | |
| | | | | 1 01 XXX | | | 2 01 XXX | | | 3 01 XXX | |
| CLINS/ | | | EST | | EST | EST | | EST | EST | | EST |
| SUBCLINS | DESCRIPTION | UNIT | QTY | UNIT PRICE | TOTAL PRICE | QTY | UNIT PRICE | TOTAL PRICE | QTY | UNIT PRICE | TOTAL PRICE |
| *018 | ADJUSTMENTS TO PRICE | | | | | | | | | | |
| *018AA | Cost Savings Fee | LOT | 2 | TBN | $5,000 | 2 | TBN | $5,000 | 2 | TBN | $5,000 |
| Cost Savings Fee will be calculated for each applicable CLIN/SUBCLIN, for each delivery order issued, in accordance with provisions set forth in this contract; estimated amount is a total | | | | | | | | | | | |
| not-to-exceed ceiling for payment of all such fees | | | | | | | | | | | |
| *018AB | Performance Evaluation Reduction | LOT | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD | TBD |
| | | | | | | | | | | | |
| | TOTAL FOR YEAR: | | | | $702,740 | | | $727,398 | | | $752,365 |