

ANNEX A

ATTACHMENT 1

SUPPLIES/SERVICES AND PRICES

This Request for Proposal (RFP) is designed to seek the best in existing commercial practices for husbanding services. The items to be furnished under this contract include Husbanding Services for U.S. Navy Ships (USS), Coast Guard (USCG), Military Sealift Command Ships (USNS), and foreign ships and vessels in non-navy ports located throughout the state of California. In consideration for the Contractor's furnishing and delivering such items in compliance with the terms and conditions of this contract, the Government promises to acquire all services described below as Husbanding services, including items set out in Attachment 1, entitled "Billing/Pricing Schedule" from the Contractor, **except as follows:**

- (a) any supplies or services the Government may furnish within its own capabilities, or via host nation support, where applicable;
- (b) any USNS ship electing to use another agent required by the provisions of its charter agreement, or for any other reason.

Offerors are notified that the estimated quantities are based upon historical usage as a "Navy" port, which is the Government's best indicator of prior port visits. The actual orders placed may vary greatly, based upon port costs, budget constraints, the awardee's performance, or other factors. Offerors assume this inherent risk of variation when they agree to propose on this RFP. All claims based on defective quantity estimates are thus waived by offerors who elect to submit an offer.

All prices shall be proposed in U.S. Dollars; payment for U.S. vessels shall be made in accordance with the prices set forth in Attachment 1, Billing/Pricing Schedule. Prices and payment for support of foreign military vessels shall be negotiated directly between the Husbanding Agent and the foreign vessel or cognizant Embassy/Consulate.

BILLING/PRICING SCHEDULE

SAN FRANCISCO PORT SERVICES:																				
INCHCAPE SHIPPING SERVICES																				
		YEAR 1		YEAR 2		YEAR 3														
		1 01 XXX		2 01 XXX		3 01 XXX														
CLINS/ SUBCLINS	DESCRIPTION	UNIT	EST QTY	EST UNIT PRICE	EST TOTAL PRICE															
*01	Charter & Hire																			
*011AA	Pilots (Port Tariff Summary Attached)	MVMT	160	"PT"		100	"PT"					100	"PT"							
011B	Tugs																			
*011BA	Single Screw	EA	10	1,250	12,500	10	1,350	13,500	10	1,450	14,500	10	1,450	14,500	10	1,450	14,500	10	1,450	14,500
*011BB	Twin Screw	EA	50	1,450	72,500	50	1,550	77,500	50	1,650	82,500	50	1,650	82,500	50	1,650	82,500	50	1,650	82,500
*011BC	Tractor Tugs	EA	100	2,500	250,000	100	2,650	265,000	100	2,800	280,000	100	2,800	280,000	100	2,800	280,000	100	2,800	280,000
BD	Bearcats (Hourly Rate)	EA	120	300	36,000	120	400	48,000	120	500	60,000	120	500	60,000	120	500	60,000	120	500	60,000
011C	Line Handlers																			
*011CA	Line Handlers	EA	1000	360	360,000	1000	380	380,000	1000	400	400,000	1000	400	400,000	1000	400	400,000	1000	400	400,000
*011CB	Lead Linesman	EA	160	375	60,000	160	395	63,200	160	415	66,400	160	415	66,400	160	415	66,400	160	415	66,400
*012	Slip Equipment																			
012A	Cranes (for slip equipment ONLY)																			
*012AA	0-5 Tons (Composite Rates)	HR	300	300	90,000	300	320	96,000	300	340	102,000	300	340	102,000	300	340	102,000	300	340	102,000
*012AB	6-10 Tons	HR	50	400	20,000	50	420	21,000	50	440	22,000	50	440	22,000	50	440	22,000	50	440	22,000
*012AC	Over 10 Tons	HR	10	580	5,800	10	600	6,000	10	620	6,200	10	620	6,200	10	620	6,200	10	620	6,200
012AD	Over 25 Tons	HR	10	750	7,500	10	770	7,700	10	790	7,900	10	790	7,900	10	790	7,900	10	790	7,900
012B	Brows/Gangways																			
*012BA	0-20 FT Single Rocker	DY	160	60	9,600	160	65	10,400	160	70	11,200	160	70	11,200	160	70	11,200	160	70	11,200
*012BB	20-50 FT Single Rocker	DY	20	60	1,200	20	65	1,300	20	70	1,400	20	70	1,400	20	70	1,400	20	70	1,400
*012BC	Over 50 FT Single Rocker	DY	20	60	1,200	20	65	1,300	20	70	1,400	20	70	1,400	20	70	1,400	20	70	1,400
*012BD	0-20 FT Double Rocker	DY	100	-	-	100	-	-	100	-	-	100	-	-	100	-	-	100	-	-
*012BE	20-50 FT Double Rocker	DY	20	-	-	20	-	-	20	-	-	20	-	-	20	-	-	20	-	-
2BF	Over 50 FT Double Rocker	DY	20	-	-	20	-	-	20	-	-	20	-	-	20	-	-	20	-	-
012C	Fenders/Carnels																			
*012CA	Yokohama Fenders 7x4m diameter	DY	225	60	11,250	225	65	11,813	225	70	12,405	225	70	12,405	225	70	12,405	225	70	12,405
*012CB	Fenders 6x3m diameter	DY	100	-	-	100	-	-	100	-	-	100	-	-	100	-	-	100	-	-
*012CC	Carnels 5m width/10m length (10' X 60')	DY	100	500	50,000	100	600	60,000	100	700	70,000	100	700	70,000	100	700	70,000	100	700	70,000
*012CD	Carnels 3.5 meters width (10' X 18')	DY	30	500	15,000	30	600	18,000	30	700	21,000	30	700	21,000	30	700	21,000	30	700	21,000
*012CE	Carnels 10m width/27m length (40' X 60')	DY	30	500	15,000	30	600	18,000	30	700	21,000	30	700	21,000	30	700	21,000	30	700	21,000
*012CF	Carnels 7m width/20m length	DY	30	-	-	30	-	-	30	-	-	30	-	-	30	-	-	30	-	-
012D	Other																			
*012DA	CVA Separators (N/A)	DY	15	0	0	15	0	0	15	0	0	15	0	0	15	0	0	15	0	0
*012DB	Non-CVA Separators (N/A)	DY	40	0	0	40	0	0	40	0	0	40	0	0	40	0	0	40	0	0
*012DC	JLGs (man-lifts) (See Note # 1)	HR	80	80	6,400	80	85	6,800	80	90	7,200	80	90	7,200	80	90	7,200	80	90	7,200
*012DD	Oil Booms (Cost to deploy/undep xtra)	HR	40	1.25	TBA	40	1.45	TBA	40	1.65	TBA									

BILLING/PRICING SCHEDULE

SAN FRANCISCO PORT SERVICES:		YEAR 1		YEAR 2		YEAR 3		EST	
INCHCAPE SHIPPING SERVICES		1 01 XXX		2 01 XXX		3 01 XXX			
CLINS/ SUBCLINS	DESCRIPTION	UNIT	EST QTY	UNIT PRICE	EST QTY	UNIT PRICE	EST QTY	UNIT PRICE	EST TOTAL PRICE
*013	DOCK/PORT/WHARF FEES								
	Husbanding Agent Fees								
013A	First Day (Day of Arrival)	DY	80	1500	80	1500	80	1500	120,000
*013AA	Subsequent Days	DY	350	350	350	350	350	350	122,500
*013AB	Last Day (Day of Departure)	DY	80	350	80	350	80	350	28,000
*013AC	Dock, Port, and Wharf Fees								
013B	Entrance Fee (Arrival)	EA	80	160	80	180	80	200	16,000
BA	Port Fees (POSF)	DY	350	80	350	100	350	120	42,000
*013BB	Dock Fees (Oakland Per Vsl Call)	DY	350	0	350	0	350	0	0
*013BC	Wharf Fees (Alameda & Pier 35)	DY	300	1,600	300	1,700	300	1,800	540,000
*013BD	CVN/CV/SSN/LHD agency fees	DY	25	1900	25	1900	25	1900	47,500
*014	UTILITIES								
	CHT (Sewage)								
014A	1-4,000	GL	400000	0.453	400000	0.46	400000	0.48	192,000
*014AA	4,001-10,000	GL	1250000	0.272	1250000	0.28	1250000	0.29	362,500
*014AB	10,001-20,000	GL	600000	0.217	600000	0.22	600000	0.23	138,000
*014AC	20,001-50,000	GL	150000	0.185	150000	0.195	150000	0.2	30,000
*014AD	Over 50,000	GL	150000	0.175	150000	0.185	150000	0.195	29,250
*014AE	Water								
014B	Potable Water Hook-Up	EA	80	160	80	180	80	200	16,000
*014BA	Potable Water (in gallons)	GL	500000	0.0025	500000	0.003	500000	0.0035	1,750
*014BB	Potable Water (in metric tons)	MT	250000	0	250000	0	250000	0	0
*014BC	Distilled Water (boiler feed application) (# 3)	GL	100000	0.4	100000	0.5	100000	0.6	60,000
*014BD	Trash								
IC*	1-3 Bins per day	BIN	500	350	500	375	500	400	200,000
*014CA	4-6 Bins per day	BIN	250	350	250	375	250	400	100,000
*014CB	7-10 Bins per day	BIN	100	350	100	375	100	400	40,000
*014CC	Over 10 Bins per day	BIN	30	350	30	375	30	400	12,000
*014CD	Other								
014D	Pier Lighting	DY	200	210	200	220	200	230	46,000
*014DA	Steam (N/A Aux Steam)	HR	2000	0	2000	0	2000	0	0
*014DB	Shore Power (See Note # 4)	DY	100	5,000	100	6,000	100	7,000	700,000
*014DC	Fuel								
014E	Marine Bunker (Diesel)	GL	200000	*	200000	*	200000	*	140,000
*014EA	Additional Costs (not incl in fuel contract)	LOT	15		15		15		
*014EB									

*Estimated Cost based on avg price per gallon under current DFSC fuel contract

BILLING/PRICING SCHEDULE

SAN FRANCISCO PORT SERVICES:		YEAR 1		YEAR 2		YEAR 3		EST
INCHCAPE SHIPPING SERVICES		1 01 XXX		2 01 XXX		3 01 XXX		
CLINS/ SUBCLINS	DESCRIPTION	UNIT	EST QTY	UNIT PRICE	TOTAL PRICE	EST QTY	UNIT PRICE	TOTAL PRICE
*017	Miscellaneous (continued)							
	Cargo Drayage							
017B	Under One Ton (Regional/Not Slip Eq.)	EA	40	200	8000	40	225	9,000
*017BA	"	EA	35	310	10,850	35	320	11,200
*017BB	"	EA	5	425	2,125	5	450	2,250
*017BC	Over 5 Tons	EA	5					
	Forklifts							
*017CA	0-4 Tons (See Note # 7)	HR	120	200	24,000	120	225	27,000
*017CB	Over 4 Tons	HR	40	250	10,000	40	275	11,000
	Cranes (cargo, provisions, etc.)							
017D	Under 5 Tons (Composite Rate)	HR	120	300	36,000	120	320	38,400
*017DA	"	HR	200	400	80,000	200	420	84,000
*017DB	5-10 Tons	HR	60	580	34,800	60	600	36,000
*017DC	Over 10 Tons	HR	60					
*017EA	Security Guard (Composite Rate, 8-hr shift)	EA	50	600	30,000	50	635	31,750
*017FA	Fleet Landing	LOT	30		\$100,000	30		\$100,000
****Fleet Landing requirements will be negotiated for each delivery order specifying such requirements; the estimated cost is a total not-to-exceed ceiling for ALL Fleet Landing reqmts								
*017GA	Protocol/Official Ceremony	LOT	20		\$40,000	20		\$40,000
Protocol/ceremony requirements will be negotiated for each delivery order specifying such requirements; the estimated cost is a total not-to-exceed ceiling for ALL protocol/ceremony reqmts								
*018	Price Adjustments							
*018AA	Cost Savings Fee	LOT	50		\$100,000	50		\$100,000
*****Cost Savings Fee will be calculated for each applicable CLINS/SUBCLIN, for each delivery order issued, in accordance with provisions set forth in this contract; estimated amount is a total not-to-exceed ceiling for payment of all such fees								
*018AB	Performance Evaluation Reduction	LOT	TBD		TBD	TBD		TBD
TOTAL FOR YEAR:					\$ 5,396,713.00			\$ 5,641,747.00
								\$ 6,184,160.00

ANCHORAGE, ALASKA				BILLING/PRICING SCHEDULE							
CLINS/ SUBCLINS	DESCRIPTION	UNIT	EST QTY	BASE YR 1 04 XXX	EST	EST QTY	OPT 1 2 04 XXX	EST	EST QTY	OPT 2 3 04 XXX	EST
	DOCK / PORT / WHARF FEES			UNIT PRICE	TOTAL PRICE		UNIT PRICE	TOTAL PRICE		UNIT PRICE	TOTAL PRICE
*043B	Entrance Fee (Arrival)	EA	5	\$500.00	\$2,500.00	5	\$550.00	\$2,750.00	5	\$600.00	\$3,000.00
*043BA	Port Fees (LIGHTERAGE FEE FOR DOCK)	DY	20	P.T.	P.T.	20	P.T.	P.T.	20	P.T.	P.T.
*043BB	Dock Fees	DY	20	P.T.	P.T.	20	P.T.	P.T.	20	P.T.	P.T.
*043BD	Wharf Fees	DY	20	P.T.	P.T.	20	P.T.	P.T.	20	P.T.	P.T.
*044	UTILITIES										
*044A	CHT (Sewage) - PIERSIDE										
*044AA	1 - 4,000 (65 cents per gallon)	GL	50,000	\$0.65	\$32,500.00	50,000	\$0.70	\$35,000.00	50,000	\$0.75	\$37,500.00
*044AB	4,001 - 10,000 (55 cents per gallon)	GL	50,000	\$0.55	\$27,500.00	50,000	\$0.60	\$30,000.00	50,000	\$0.65	\$32,500.00
*044AC	10,001 - 20,000 (45 cents per gallon)	GL	20,000	\$0.45	\$9,000.00	20,000	\$0.50	\$10,000.00	20,000	\$0.55	\$11,000.00
*044AD	20,001 - 50,000 (35 cents per gallon)	GL	100,000	\$0.35	\$35,000.00	100,000	\$0.40	\$40,000.00	100,000	\$0.45	\$45,000.00
*044AE	Over 50,000 (35 cents per gallon)	GL	50,000	\$0.35	\$17,500.00	50,000	\$0.40	\$20,000.00	50,000	\$0.45	\$22,500.00
	CHT (Sewage) - AT ANCHORAGE										
*044AF	1 - 4,000	GL	10,000	N/A	N/A	10,000	N/A	N/A	10,000	N/A	N/A
*044AG	4,001 - 10,000	GL	10,000	N/A	N/A	10,000	N/A	N/A	10,000	N/A	N/A
*044AH	10,001 - 20,000	GL	40,000	N/A	N/A	40,000	N/A	N/A	40,000	N/A	N/A
*044AJ	20,001 - 50,000	GL	40,000	N/A	N/A	40,000	N/A	N/A	40,000	N/A	N/A
*044AK	Over 50,000	GL	100,000	N/A	N/A	100,000	N/A	N/A	100,000	N/A	N/A
	Water - PIERSIDE										
*044B	Water - PIERSIDE										
*044BA	Potable Water Hook-Up (if hook up own no fee)	EA	5	(Port will provide max. 100' of 2.5" hose)	\$396.50	5	(Port will provide max. 100' of 2.5" hose)	N/A	5	(Port will provide max. 100' of 2.5" hose)	N/A
*044BB	Potable Water (in Gallons) 1st 1,000 @ \$0.50 per 1000 after	GL	100,000	N/A	\$396.50	100,000	N/A	N/A	100,000	N/A	N/A
*044BC	Potable Water (in Metric Tons)	MT	50,000	N/A	N/A	50,000	N/A	N/A	50,000	N/A	N/A
*044BD	Distilled Water (Boiler Feed Application) see *044BB	GL	50,000	\$221.50	\$221.50	50,000	N/A	N/A	50,000	N/A	N/A
	Water - ANCHORAGE										
*044BE	Potable Water Hook-Up	EA	5	N/A	N/A	5	N/A	N/A	5	N/A	N/A
*044BF	Potable Water (in Gallons)	GL	65,000	N/A	N/A	65,000	N/A	N/A	65,000	N/A	N/A
*044BG	Potable Water (in Metric Tons)	MT	30,000	N/A	N/A	30,000	N/A	N/A	30,000	N/A	N/A
*044BH	Distilled Water (Boiler Feed Application)	GL	10,000	N/A	N/A	10,000	N/A	N/A	10,000	N/A	N/A
	Trash - PIERSIDE										
*044C	Trash - PIERSIDE										
*044CA	1 - 3 Bins per day 40yd roll off	BIN	50	\$320.00	\$16,000.00	50	336.00	\$16,800.00	50	350.00	\$17,500.00
*044CA	Per Ton Dumpage fee	Per Ton	10	\$45.00	\$450.00	10	50.00	\$500.00	10	55.00	\$550.00
*044CB	4 - 6 Bins per day	BIN	25	N/A	N/A	25	N/A	N/A	25	N/A	N/A
*044CC	7 - 10 Bins per day	BIN	10	N/A	N/A	10	N/A	N/A	10	N/A	N/A
*044CD	Over 10 Bins per day	BIN	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Trash - AT ANCHORAGE (subject to availability)										
*044CE	1 Collection (Barge tour 40yd dumpsters) per day	CX	4	\$4,000.00	\$16,000.00	4	\$4,160.00	\$16,640.00	4	\$4,326.40	\$17,305.60
*044CF	2 Collections (Barge tour 40yd dumpsters) per day	CX	6	\$5,500.00	\$33,000.00	6	\$5,720.00	\$34,320.00	6	\$5,948.80	\$35,692.80
*044CG	3 Collections (Barge) per day	CX	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
*044CH	4 or more Collections (Barge) per day	CX	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
*044D	Other										
*044DA	Pier Lighting	DY	20	Included in N/A	Dockage fee N/A	20	Included in N/A	Dockage fee N/A	20	Included in N/A	Dockage fee N/A
*044DB	Steam	HR	500	Included in N/A	Dockage fee N/A	500	Included in N/A	Dockage fee N/A	500	Included in N/A	Dockage fee N/A

ANCHORAGE, ALASKA										BILLING/PRICING SCHEDULE									
CLINS/ SUBCLINS	DESCRIPTION	UNIT	EST QTY	UNIT PRICE	EST TOTAL PRICE	EST QTY	EST UNIT PRICE	EST TOTAL PRICE	EST QTY	EST UNIT PRICE	EST TOTAL PRICE	EST QTY	EST UNIT PRICE	EST TOTAL PRICE					
*044DC	Shore Power - 50kw generator - \$25.00 each way	DY	25	\$175.00	\$4,425.00	25	\$182.00	\$4,600.00	25	\$189.28	\$4,782.00	25	\$189.28	\$4,782.00					
044E	Fuel																		
*044EA	Marine Bunker (Diesel)	GL	100,000	N/A	N/A	100,000	N/A	N/A	100,000	N/A	N/A	100,000	N/A	N/A					
*044EB	Additional Cost (Not Included in Fuel Contract)	LOT	5	N/A	N/A	5	N/A	N/A	5	N/A	N/A	5	N/A	N/A					
*045 Communications																			
045AA	Land Lines, Installation	EA	20	\$350.00	\$7,000.00	20	\$357.00	\$7,140.00	20	\$365.00	\$7,300.00	20	\$365.00	\$7,300.00					
*045AB	Land Lines, per phone, per day	DY	60	\$25.00	\$1,500.00	60	\$26.00	\$1,560.00	60	\$28.00	\$1,680.00	60	\$28.00	\$1,680.00					
*045AC	Cellular Phones, per day	EA	15	\$15.00	\$225.00	15	\$15.00	\$225.00	15	\$15.00	\$225.00	15	\$15.00	\$225.00					
*045AD	Pagers, per day	EA	20	N/A	N/A	20	N/A	N/A	20	N/A	N/A	20	N/A	N/A					
*045AE	Portable (2-way) Radios	EA	5	N/A	N/A	5	N/A	N/A	5	N/A	N/A	5	N/A	N/A					
*045AF	Airtime ONLY	MIN	1000	\$0.80	\$800.00	1000	\$0.80	\$800.00	1000	\$0.80	\$800.00	1000	\$0.80	\$800.00					
*045AG	Long Distance / Roamer	LO	15	at cost		15	at cost		15	at cost		15	at cost						
*046 Transportation																			
Ground Transportation																			
046A	Sedans (LG Car 4door)	DY	7	\$45.00	\$315.00	7	\$46.80	\$327.60	7	\$48.67	\$340.70	7	\$48.67	\$340.70					
*046AB	8-10 pax Van (Mini-Van)	DY	5	\$79.00	\$395.00	5	\$82.16	\$410.80	5	\$85.45	\$427.23	5	\$85.45	\$427.23					
*046AC	11-15 pax Van (15 pax)	DY	5	\$139.00	\$695.00	5	\$144.56	\$722.80	5	\$150.34	\$751.71	5	\$150.34	\$751.71					
*046AD	Pick-up Trucks	DY	2	\$125.00	\$250.00	2	\$130.00	\$260.00	2	\$135.00	\$270.00	2	\$135.00	\$270.00					
*046AE	Buses	HR	20	\$100.00	\$2,000.00	20	\$104.00	\$2,080.00	20	\$108.16	\$2,163.20	20	\$108.16	\$2,163.20					
*046AF	Buses	DY	15	\$990.00	\$14,850.00	15	\$1,029.60	\$15,444.00	15	\$1,070.78	\$1,113.62	15	\$1,070.78	\$1,113.62					
Water Taxi's																			
046B	0 - 25 Passenger Capacity	HR	30	N/A	N/A	30	N/A	N/A	30	N/A	N/A	30	N/A	N/A					
*046BA	26 - 100 Passenger Capacity	HR	50	N/A	N/A	50	N/A	N/A	50	N/A	N/A	50	N/A	N/A					
*046BB	101 - 250 Passenger Capacity	HR	10	N/A	N/A	10	N/A	N/A	10	N/A	N/A	10	N/A	N/A					
*046BC	Over 250 Passenger Capacity	HR	10	N/A	N/A	10	N/A	N/A	10	N/A	N/A	10	N/A	N/A					
*046BD	0 - 25 Passenger Capacity	HR	3	N/A	N/A	3	N/A	N/A	3	N/A	N/A	3	N/A	N/A					
*046BE	26 - 100 Passenger Capacity	DY	5	N/A	N/A	5	N/A	N/A	5	N/A	N/A	5	N/A	N/A					
*046BF	Water Taxi's (Continued)																		
046B	101-250 Passenger Capacity	DY	2	N/A	N/A	2	N/A	N/A	2	N/A	N/A	2	N/A	N/A					
*046BG	Over 250 Passenger Capacity	DY	2	N/A	N/A	2	N/A	N/A	2	N/A	N/A	2	N/A	N/A					
*046BH	Landing Platform / Breasting Barge	HR	100	N/A	N/A	100	N/A	N/A	100	N/A	N/A	100	N/A	N/A					
*046BJ	Landing Platform / Breasting Barge	DY	12	N/A	N/A	12	N/A	N/A	12	N/A	N/A	12	N/A	N/A					
*046BK	Cancellation Fee	EA	5	N/A	N/A	5	N/A	N/A	5	N/A	N/A	5	N/A	N/A					
*047 Miscellaneous																			
*047AA	Provisions	LOT	20	N/A	N/A	20	N/A	N/A	20	N/A	N/A	20	N/A	N/A					
*** Prices will be Negotiated for each delivery order requiring provisions, bases on the specific items identified. estimated price is a total not-to-exceed ceiling for all provisions																			
*047AB	Customs Brokerage	EA	2	N/A	N/A	2	N/A	N/A	2	N/A	N/A	2	N/A	N/A					

ANCHORAGE, ALASKA		BILLING/PRICING SCHEDULE														
CLINS/ SUBCLINS	DESCRIPTION	UNIT	QTY	EST	UNIT PRICE	TOTAL PRICE	EST	QTY	EST	UNIT PRICE	TOTAL PRICE	EST	QTY	EST	UNIT PRICE	TOTAL PRICE
				*	BASE YR 1 04 XXX			*	OPT 1 2 04 XXX				*	OPT 2 3 04 XXX		
*047B"	Cargo Drayage	EA	5		\$167.60	\$838.00		5		\$175.98	\$879.90		5		\$184.78	\$923.90
*047BA	Under One Ton (Anchorage-Airport to Port) \$160.00	EA	2		\$167.60	\$335.20		2		\$175.98	\$351.96		2		\$184.78	\$369.56
*047BB	1-5 Ton (All prices are for a truck load / not oversized)	EA	2		\$167.60	\$335.20		2		\$175.98	\$351.96		2		\$184.78	\$369.56
*047BC	Over 5 Tons (Haz-Materials add \$4.50) Fuel +4.75% (If 8' wide or 9' high or over 30,000lbs or longer than 49' the load is Over-Sized and will need a permit to be transported) LOAD PRICES WILL BE HIGHER	EA	2		\$167.60	\$335.20		2		\$175.98	\$351.96		2		\$184.78	\$369.56
*047C"	Forklifts	HR	20		\$40.00	\$820.00		20		\$41.60	\$852.80		20		\$43.26	\$866.91
*047CA	0 - 4 Tons (3 Ton & Under \$28.00/HR) +4%YR	HR	10		\$47.00	\$470.00		10		\$48.88	\$488.80		10		\$50.84	\$508.35
*047CB	Over 4 Tons (4 Ton \$40.00/HR) 9 Ton Rate + 4%YR Forklift Operators ST & OT by Hour	HR	ST & OT		\$72.87	\$97.99	1 Operator	ST		\$76.80	\$102.90	1 Operator	ST		\$80.50	\$108.10
*047D"	Cranes (cargo, provisions, ect.)	HR	30		N/A	N/A		30		N/A	N/A		30		N/A	N/A
*047DA	Under 5 Tons	HR	10		N/A	N/A		10		N/A	N/A		10		N/A	N/A
*047DB	5 - 10 Tons	HR	5		N/A	N/A		5		N/A	N/A		5		N/A	N/A
*047DC	Over 10 Tons	HR	5		N/A	N/A		5		N/A	N/A		5		N/A	N/A
*047EA	Security Guard (COMP. RATES/8 HR SHIFT)	EA	5		\$53.04	\$2,121.60		5		\$0.00	\$0.00		5		\$0.00	\$0.00
*047FA	Fleet Landing	Call Out LOT	5 5		\$350.00 N/A	\$1,750.00 N/A		5 5		350.00 N/A	\$1,750.00 N/A		5 5		350.00 N/A	\$1,750.00 N/A
*** Fleet Landing requirements will be negotiated for each delivery order specifying such requirements: the estimated cost is a total not-to-exceed ceiling for ALL Fleet Landing requirements																
*047GA	Protocol/Official Ceremony	LOT	3		N/A	N/A		3		N/A	N/A		3		N/A	N/A
**** Protocol/Ceremony requirements will be negotiated for each delivery order specifying such requirements; the estimated cost is a total not-to-exceed ceiling for ALL protocol/ceremony requirements																
*047HA	OOTW (Contingency)	LOT	2		N/A	N/A		2		N/A	N/A		2		N/A	N/A
***** OOTW requirements will be negotiated for each delivery order specifying such requirements; the estimated cost is a total not-to-exceed ceiling for ALL OOTW requirements																
*047JA	Personnel Transfers	LOT	10		N/A	N/A		10		N/A	N/A		10		N/A	N/A
*048	Price Adjustments															
*048AA	Cost Savings Fee	LOT	25					25					25			
***** Cost Savings Fee will be calculated for each applicable CLIN/SUBCLIN, for each delivery order issued, in accordance with provisions set forth in this contract. estimated amount is a total not-to-exceed ceiling for payment of all such fees																
*048AB	Performance Evaluation Reduction	LOT	TBD		TBD	TBD		TBD		TBD	TBD		TBD		TBD	TBD
TOTAL FOR YEAR						\$ 380,654.20					\$ 400,236.82					\$ 407,830.34

SEWARD, ALASKA		SEWARD, ALASKA		BILLING/PRICING SCHEDULE										
CLINS/	DESCRIPTION	UNIT	QTY	EST	UNIT PRICE	TOTAL PRICE	QTY	EST	UNIT PRICE	TOTAL PRICE	QTY	EST	UNIT PRICE	TOTAL PRICE
*041	Charter & Hire	MVMT	10		\$2,574.00	\$25,740.00	10		\$2,702.00	\$27,020.00	10		\$2,837.00	\$28,370.00
*041AA	Pilots (PER ATTACHED TARIFF)	MVMT	10		\$600.00	\$6,000.00	10		\$600.00	\$6,000.00	10		\$630.00	\$6,300.00
	Pilot Boat (Tug estimate includes pilot runs)	MVMT	10		\$600.00	\$6,000.00	10		\$600.00	\$6,000.00	10		\$630.00	\$6,300.00
*041B	Tugs (+ 5% 2003) Min. Cancellation of 24hrs. Required, less notice will result in a call out charge of \$660.00 per Tug.	EA	1		N/A	N/A	1		N/A	N/A	1		N/A	N/A
*041BA	Single Screw-N/A	EA	2		Estimated Rate	\$6,500.00	2		Estimated Rate	\$6,500.00	2		Estimated Rate	\$6,825.00
*041BB	Twin Screw - 3 Available (2900HP, 2400HP, 1342HP)	EA	2		per vessel		2		per vessel		2		per vessel	
*041BC	Tractor Tugs	EA	2		per vessel		2		per vessel		2		per vessel	
*041BD	Bearcats-N/A (Minimum 2HR charges per call-out)	HR	20				20				20			
Price estimates are for 2 tugs 2400HP & 1342HP for Inbound-\$2,640 & Outbound-\$2,640 vessel assist and Inbound-\$600 & Outbound-\$600 pilot runs. (except SSN)														
SSN vessels add approx. \$3,300 for Installation & Removal of rubber Fendering. (\$1,320/Tug/Assist for 4 hour Maximum after 4 hours, hourly rates apply.)														
*041C	Line Handlers / Line Handling charges are determined by length of Vessel (100' - 300' requires 2 Lhs 1 LLM, 301' - 500' 4 Lhs 1 LLM, 550' 6 Lhs 1 LLM)	EA	40		\$425.00	\$17,000.00	40		\$450.00	\$18,000.00	40		\$475.00	\$19,000.00
*041CA	Line Handlers (OT Prices listed per call out) annual only	EA	10		\$325.00	\$13,000.00	10		\$345.00	\$13,800.00	10		\$360.00	\$14,400.00
*041CB	Lead Linesman - Included in Line Handlers 4hr C.O.	EA	10		N/A	N/A	10		N/A	N/A	10		N/A	N/A
	Dispatch & tax - Included in Line Handlers 2hr C.O.	EA	10				10				10			
*042	Slip Equipment													
*042A	Cranes (for slip equipment ONLY)													
*042AA	0-5 Tons	HR	20		N/A	N/A	20		N/A	N/A	20		N/A	N/A
*042AB	6-10 Tons	HR	10		N/A	N/A	10		N/A	N/A	10		N/A	N/A
*042AC	Over 10 Tons	HR	5		N/A	N/A	5		N/A	N/A	5		N/A	N/A
*042AD	Over 25 Tons	HR	5		\$1,000.00	\$5,000.00	5		1050.00	\$5,250.00	5		1125.00	\$5,625.00
*042B	Brows/Gangways (summer months gangways are very limited)													
*042BA	35' x 5' articulated pedestal (includes pedestal)	DY	8		\$350.00	\$2,800.00	8		\$360.50	\$2,884.00	8		\$371.32	\$2,970.52
*042BB	42' x 5' gangway w/cover (includes pedestal)	DY	8		\$350.00	\$2,800.00	8		\$360.50	\$2,884.00	8		\$371.32	\$2,970.52
*042BC	40' x 5' gangway (includes pedestal)	DY	4		\$350.00	\$1,400.00	4		\$360.50	\$1,442.00	4		\$371.32	\$1,485.26
*042BD	10' pedestal	DY	8		pedestal prices	N/A	8		pedestal prices	N/A	8		pedestal prices	N/A
*042BE	3.5' pedestal	DY	8		are included in	N/A	8		are included in	N/A	8		are included in	N/A
*042BF	3.5' handicap pedestal	DY	4		Gangway rates	N/A	4		Gangway rates	N/A	4		Gangway rates	N/A
*042C	Fenders/Camels													
*042CA	Yokohama Fenders 7x4m diameter	DY	8		N/A	N/A	8		N/A	N/A	8		N/A	N/A
*042CB	Fenders 6x3m diameter	DY	8		N/A	N/A	8		N/A	N/A	8		N/A	N/A
*042CC	Camels 5m width / 10m length	DY	8		N/A	N/A	8		N/A	N/A	8		N/A	N/A
*042CD	Camels 3.5m width	DY	8		N/A	N/A	8		N/A	N/A	8		N/A	N/A
*042CE	Camels 10m width / 27m length	DY	4		N/A	N/A	4		N/A	N/A	4		N/A	N/A
*042CF	Camels 7m width / 20m length	DY	4		N/A	N/A	4		N/A	N/A	4		N/A	N/A
*042D	Other													
*042DA	CVA Separators	DY	4		N/A	N/A	4		N/A	N/A	4		N/A	N/A
*042DB	Non-CVA Separators	DY	15		N/A	N/A	15		N/A	N/A	15		N/A	N/A
*042DC	JLGs (MAN LIFTS)	HR	25		N/A	N/A	25		N/A	N/A	25		N/A	N/A
*042DD	Oil Booms	HR	20		N/A	N/A	20		N/A	N/A	20		N/A	N/A
*043	DOCK / PORT / WHARF FEES													
	Husbanding Agent Fees													
*043A	First Day (Day of Arrival)	DY	5		\$2,250.00	\$11,250.00	5		\$2,350.00	\$11,750.00	5		\$2,450.00	\$12,250.00
*043AA														

BILLING/PRICING SCHEDULE

SEWARD, ALASKA		SEWARD, ALASKA		* BASE YR		* OPT 1		* OPT 2			
				1 04 XXX		2 04 XXX		3 04 XXX			
CLINS/	DESCRIPTION	UNIT	EST QTY	UNIT PRICE	TOTAL PRICE	EST QTY	UNIT PRICE	TOTAL PRICE	EST QTY	UNIT PRICE	TOTAL PRICE
*043AB	Subsequent Days	DY	20	\$325.00	\$6,500.00	20	\$325.00	\$6,500.00	20	\$325.00	\$6,500.00
*043AC	Last Day (Day of Departure)	DY	5	\$325.00	\$1,625.00	5	\$325.00	\$1,625.00	5	\$325.00	\$1,625.00
*043B"	DOCK / PORT / WHARF FEES										
*043BA	Entrance Fee (Arrival)	EA	5	N/A	N/A	5	N/A	N/A	5	N/A	N/A
*043BB	Port Fees (LIGHTERAGE FEE FOR DOCK)	DY	20	N/A	N/A	20	N/A	N/A	20	N/A	N/A
*043BC	Dock Fees	DY	20	N/A	N/A	20	N/A	N/A	20	N/A	N/A
*043BD	Wharf Fees	DY	20	N/A	N/A	20	N/A	N/A	20	N/A	N/A
*044	UTILITIES										
*044A"	CHT (Sewage) - PIERSIDE										
*044AA	1 - 4,000	GL	50,000	\$0.30	\$15,000.00	50,000	\$0.35	\$17,500.00	50,000	\$0.40	\$20,000.00
*044AB	4,001 - 10,000	GL	50,000	\$0.28	\$14,000.00	50,000	\$0.32	\$16,000.00	50,000	\$0.36	\$18,000.00
*044AC	10,001 - 20,000	GL	20,000	\$0.27	\$5,400.00	20,000	\$0.31	\$6,200.00	20,000	\$0.35	\$7,000.00
*044AD	20,001 - 50,000	GL	100,000	\$0.26	\$26,000.00	100,000	\$0.30	\$30,000.00	100,000	\$0.35	\$35,000.00
*044AE	Over 50,000	GL	50,000	\$0.25	\$12,500.00	50,000	\$0.29	\$14,500.00	50,000	\$0.34	\$17,000.00
*044AF	1 - 4,000	GL	10,000	N/A	N/A	10,000	N/A	N/A	10,000	N/A	N/A
*044AG	4,001 - 10,000	GL	10,000	N/A	N/A	10,000	N/A	N/A	10,000	N/A	N/A
*044AH	10,001 - 20,000	GL	40,000	N/A	N/A	40,000	N/A	N/A	40,000	N/A	N/A
*044AJ	20,001 - 50,000	GL	40,000	N/A	N/A	40,000	N/A	N/A	40,000	N/A	N/A
*044AK	Over 50,000	GL	100,000	N/A	N/A	100,000	N/A	N/A	100,000	N/A	N/A
*044B"	Water - PIERSIDE										
*044BA	Water - PIERSIDE	EA	5	\$70.00	\$350.00	5	\$70.00	\$350.00	5	\$75.00	\$375.00
*044BB	Potable Water Hook-Up	GL	100,000	\$6.00	\$600.00	100,000	\$6.00	\$600.00	100,000	\$6.00	\$600.00
*044BC	Potable Water (In Gallons) + H-Up	MT	50,000	N/A	N/A	50,000	N/A	N/A	50,000	N/A	N/A
*044BD	Potable Water (In Metric Tons)	GL	50,000	\$6.00	\$300.00	50,000	\$6.00	\$300.00	50,000	\$6.00	\$300.00
*044BE	Water - AT ANCHORAGE										
*044BE	Potable Water Hook-Up	EA	5	N/A	N/A	5	N/A	N/A	5	N/A	N/A
*044BF	Potable Water (In Gallons)	GL	65,000	N/A	N/A	65,000	N/A	N/A	65,000	N/A	N/A
*044BG	Potable Water (In Metric Tons)	MT	30,000	N/A	N/A	30,000	N/A	N/A	30,000	N/A	N/A
*044BH	Distilled Water (Boiler Feed Application)	GL	10,000	N/A	N/A	10,000	N/A	N/A	10,000	N/A	N/A
*044C"	Trash - PIERSIDE										
*044CA	1 - 3 Bins per day	BIN	50	\$300.00	\$30,000.00	50	\$350.00	\$35,000.00	50	\$400.00	\$40,000.00
*044CB	4 - 6 Bins per day	BIN	25	N/A	N/A	25	N/A	N/A	25	N/A	N/A
*044CC	7 - 10 Bins per day	BIN	10	N/A	N/A	10	N/A	N/A	10	N/A	N/A
*044CD	Over 10 Bins per day	BIN	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
*044CE	Trash - AT ANCHORAGE										
*044CE	1 Collections (Barge) per day	CX	4	N/A	N/A	4	N/A	N/A	4	N/A	N/A
*044CF	2 Collections (Barge) per day	CX	6	N/A	N/A	6	N/A	N/A	6	N/A	N/A
*044CG	3 Collections (Barge) per day	CX	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
*044CH	4 or more Collections (Barge) per day	CX	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
*044D"	Other										

SEWARD, ALASKA		SEWARD, ALASKA		BILLING/PRICING SCHEDULE												
CLINS/ SUBCLINS	DESCRIPTION	UNIT	QTY	EST	UNIT PRICE	TOTAL PRICE	EST	QTY	EST	UNIT PRICE	TOTAL PRICE	EST	QTY	EST	UNIT PRICE	TOTAL PRICE
*044EA	Marine Bunker (Diesel) For week of 1-30-0001	GL	100,000	5	\$1.15	\$115,000.00	100,000	5	N/A	N/A	N/A	100,000	5	N/A	N/A	N/A
*044EB	Additional Cost (Not Included in Fuel Contract)	LOT	5		N/A	N/A										
*045																
Communications																
*045AA"	Land Lines, Installation	EA	20		\$350.00	\$7,000.00	20		\$357.00	\$7,140.00	20		\$364.00	20	\$364.00	\$7,280.00
*045AB	Land Lines, per phone, per day	DY	60		\$27.00	\$1,620.00	60		\$33.00	\$1,980.00	60		\$38.00	60	\$38.00	\$2,280.00
*045AC	Cellular Phones, per day	EA	15		\$185.00	\$2,775.00	15		\$190.00	\$2,850.00	15		\$190.00	15	\$190.00	\$2,850.00
*045AD	Pagers, per day	EA	20		N/A	N/A	20		N/A	N/A	20		N/A	20	N/A	N/A
*045AE	Portable (2-way) Radios	EA	5		N/A	N/A	5		N/A	N/A	5		N/A	5	N/A	N/A
*045AF	Airtime ONLY	MIN	1000		\$0.75	\$750.00	1000		\$0.80	\$800.00	1000		\$0.85	1000	\$0.85	\$850.00
*045AG	Long Distance / Roamer	LO	15				15				15			15		
*046																
Transportation																
*046A"	Ground Transportation															
*046AA	Sedans After 100 miles \$.30 a mile after that	DY	7		\$80.00	\$560.00	7		\$85.00	\$595.00	7		\$92.00	7	\$92.00	\$644.00
*046AB	8 - 10 pax Van After 100 miles \$.30 a mile after	DY	5		\$139.00	\$695.00	5		\$145.00	\$725.00	5		\$152.00	5	\$152.00	\$760.00
*046AC	11 - 15 pax Van After 100 miles \$.30 a mile aft	DY	5		\$149.00	\$745.00	5		\$160.00	\$800.00	5		\$167.00	5	\$167.00	\$835.00
*046AD	Pick-up Trucks	DY	2		N/A	N/A	2		N/A	N/A	2		N/A	2	N/A	N/A
*046AE	Buses	HR	20		\$65.00	\$1,300.00	20		\$70.00	\$1,400.00	20		\$75.00	20	\$75.00	\$1,500.00
*046AF	Buses (8 HOUR DAY)	DY	15		\$520.00	\$7,800.00	15		\$560.00	\$8,400.00	15		\$600.00	15	\$600.00	\$9,000.00
*046B"																
Water Taxi's																
*046BA	0 - 25 Passenger Capacity	HR	30				30				30			30		
*046BB	26 - 100 Passenger Capacity	HR	50				50				50			50		
*046BC	101 - 250 Passenger Capacity	HR	10				10				10			10		
*046BD	Over 250 Passenger Capacity	HR	10				10				10			10		
*046BE	0 - 25 Passenger Capacity	DY	3				3				3			3		
*046BF	26 - 100 Passenger Capacity	DY	5				5				5			5		
*046B"																
Water Taxi's (Continued)																
*046BG	101 -250 Passenger Capacity	DY	2				2				2			2		
*046BH	Over 250 Passenger Capacity	DY	2				2				2			2		
*046BU	Landing Platform / Breasting Barge	HR	100				100				100			100		
*046BK	Landing Platform / Breasting Barge	DY	12				12				12			12		
*046BL	Cancellation Fee	EA	5				5				5			5		
*047																
Miscellaneous																
*047AA	Provisions	LOT	20		N/A	N/A	20		N/A	N/A	20		N/A	20		N/A

*** Prices will be Negotiated for each delberry order requiring provisions, bases on the specific items identified. estimated price ia a total not-to-exceed ceiling for all provisions

SEWARD, ALASKA		SEWARD, ALASKA		BILLING/PRICING SCHEDULE										
CLINS/ SUBCLINS	DESCRIPTION	UNIT	QTY	EST	UNIT PRICE	TOTAL PRICE	QTY	EST	UNIT PRICE	TOTAL PRICE	QTY	EST	UNIT PRICE	TOTAL PRICE
				*	BASE YR 1 04 XXX			*	OPT 1 2 04 XXX			*	OPT 2 3 04 XXX	
						EST				EST				EST
*047AB	Customs Brokage	EA	2		N/A	N/A	2		N/A	N/A	2		N/A	N/A
*047B"	Cargo Drayage													
*047BA	Under One Ton	EA	5		N/A	N/A	5		N/A	N/A	5		N/A	N/A
*047BB	1 - 5 Tons	EA	2		N/A	N/A	2		N/A	N/A	2		N/A	N/A
*047BC	Over 5 Tons	EA	2		\$525.00	\$1,050.00	2		\$550.00	\$1,100.00	2		\$600.00	\$1,200.00
*047C"	Forklifts													
*047CA	0 - 4 Tons	HR	20		\$150.00		20		N/A		20		N/A	
*047CB	Over 4 Tons	HR	10		N/A	N/A	10		N/A	N/A	10		N/A	N/A
*047D"	Cranes (cargo, provisions, ect.)													
*047DA	Under 5 Tons	HR	30		N/A	N/A	30		N/A	N/A	30		N/A	N/A
*047DB	5 - 10 Tons	HR	10		N/A	N/A	10		N/A	N/A	10		N/A	N/A
*047DC	Over 10 Tons	HR	5		N/A	N/A	5		N/A	N/A	5		N/A	N/A
*047EA	Security Guard (COMP, RATES/8 HR SHIFT)	EA	5				5				5			
*047FA	Fleet Landing	LOT	5		N/A		5		N/A		5		N/A	
*** Fleet Landing requirements will be negotiated for each delivery order specifying such requirements; the estimated cost is a total not-to-exceed ceiling for ALL Fleet Landing requirements														
*047GA	Protocol/Official Ceremony	LOT	3		N/A		3		N/A		3		N/A	
**** Protocol/Ceremony requirements will be negotiated for each delivery order specifying such requirements; the estimated cost is a total not-to-exceed ceiling for ALL protocol/ceremony requirements														
*047HA	OOTW (Contingency)	LOT	2		N/A		2		N/A		2		N/A	
***** OOTW requirements will be negotiated for each delivery order specifying such requirements; the estimated cost is a total not-to-exceed ceiling for ALL OOTW requirements														
*047JA	Personnel Transfers	LOT	10		N/A		10		N/A		10		N/A	
*048	Price Adjustments													
*048AA	Cost Savings Fee	LOT	25				25				25			
***** Cost Savings Fee will be calculated for each applicable CLIN/SUBCLIN, for each delivery order issued, in accordance with provisions set forth in this contract; estimated amount is a total not-to-exceed ceiling for payment of all such fees														
*048AB	Performance Evaluation Reduction	LOT	TBD		TBD	TBD	TBD		TBD	TBD	TBD		TBD	TBD
TOTAL FOR YEAR						\$343,060.00				\$249,895.00				\$273,795.30

BILLING/PRICING SCHEDULE														
JUNEAU, ALASKA														
CLINS/ SUBCLINS	DESCRIPTION	UNIT	EST QTY	BASE YR 1 04 XXX	UNIT PRICE	EST TOTAL PRICE	EST QTY	OPT 1 2 04 XXX	UNIT PRICE	EST TOTAL PRICE	EST QTY	OPT 2 3 04 XXX	UNIT PRICE	EST TOTAL PRICE
*041	Charter & Hire	MV/MT	10	Port Tariff			10	Port Tariff			10	Port Tariff		
*041AA	Pilots (PER ATTACHED TARIFF)	MV/MT	10	\$2,000.00	\$20,000.00		10	\$2,100.00	\$21,000.00		10	\$2,200.00	\$22,200.00	
	Pilot Boat	MV/MT	10	\$2,000.00	\$20,000.00		10	\$2,100.00	\$21,000.00		10	\$2,200.00	\$22,200.00	
*041B"	Tugs	EA	1	N/A			1	N/A			1	N/A		
*041BA	Single Screw	EA	2	\$10,800.00	\$21,600.00		2	11340.00	\$22,680.00		2	11907.00	\$23,814.00	
*041BB	Twin Screw	EA	2	N/A			2	N/A			2	N/A		
*041BC	Tractor Tugs	EA	2	N/A			2	N/A			2	N/A		
*041BD	Bearcats	HR	20	N/A			20	N/A			20	N/A		
*041C"	Line Handlers	EA	40	P.T.			40	P.T.			40	P.T.		
*041CA	Line Handlers (LWU CONTRACT)	EA	10		\$0.00	\$0.00	10		\$0.00	\$0.00	10		\$0.00	\$0.00
*041CB	Lead Linesman	EA	10		\$0.00	\$0.00	10		\$0.00	\$0.00	10		\$0.00	\$0.00
*042	Slip Equipment				\$0.00	\$0.00			\$0.00	\$0.00			\$0.00	\$0.00
	(for slip equipment ONLY)				\$0.00	\$0.00			\$0.00	\$0.00			\$0.00	\$0.00
*042A"	Cranes (for slip equipment ONLY)	HR	20	N/A			20	N/A			20	N/A		
*042AA	0-5 Tons	HR	10	N/A			10	N/A			10	N/A		
*042AB	6-10 Tons	HR	5	N/A			5	N/A			5	N/A		
*042AC	Over 10 Tons	HR	5	N/A			5	N/A			5	N/A		
*042AD	Over 25 Tons	HR	5	N/A			5	N/A			5	N/A		
*042B"	Brows/Gangways													
*042BA	35' x 5' articulated pedestal	DY	8	\$155.00	\$1,240.00		8	\$164.00	\$1,312.00		8	\$173.00	\$1,384.00	
*042BB	42' x 5' gangway w/cover	DY	8	\$155.00	\$1,240.00		8	\$164.00	\$1,312.00		8	\$173.00	\$1,384.00	
*042BC	40' x 5' gangway	DY	4	N/A			4	N/A			4	N/A		
*042BD	10' pedestal	DY	8	N/A			8	N/A			8	N/A		
*042BE	3.5' pedestal	DY	8	N/A			8	N/A			8	N/A		
*042BF	3.5' handicap pedestal	DY	4	N/A			4	N/A			4	N/A		
*042C"	Fenders/Camels													
*042CA	Yokohama Fenders 7x4m diameter	DY	8	\$200.00	\$1,600.00		8	220.00	\$1,760.00		8	245.00	\$1,960.00	
*042CB	Fenders 6x3m diameter	DY	8	N/A			8	N/A			8	N/A		
*042CC	Camels 5m width / 10m length	DY	8	N/A			8	N/A			8	N/A		
*042CD	Camels 3.5m width	DY	8	N/A			8	N/A			8	N/A		
*042CE	Camels 10m width / 27m length	DY	4	N/A			4	N/A			4	N/A		
*042CF	Camels 7m width / 20m length	DY	4	N/A			4	N/A			4	N/A		
*042D"	Other													
*042DA	CVA Separators	DY	4	N/A			4	N/A			4	N/A		
*042DB	Non-CVA Separators	DY	15	N/A			15	N/A			15	N/A		
*042DC	JLGs (MAN LIFTS)	HR	25	N/A			25	N/A			25	N/A		
*042DD	Oil Booms	HR	20	\$4.00 PER FT. Per Day			20	\$4.20 Per Ft. Per Day			20	\$4.41 Per Ft. Per Day		
*043	DOCK / PORT / WHARF FEES													
	Husbanding Agent Fees													
*043A"	First Day (Day of Arrival)	DY	5	\$1,750.00	\$8,750.00		5	1750.00	\$8,750.00		5	1750.00	\$8,750.00	
*043AA	Subsequent Days	DY	20	\$150.00	\$3,000.00		20	150.00	\$3,000.00		20	150.00	\$3,000.00	
*043AB	Last Day (Day of Departure)	DY	5	\$150.00	\$750.00		5	\$150.00	\$750.00		5	\$150.00	\$750.00	
*043B"	DOCK / PORT / WHARF FEES													
*043BA	Entrance Fee (Arrival)	EA	5	N/A			5	N/A			5	N/A		
*043BB	Port Fees (LIGHTERAGE FEE FOR DOCK)	DY	20	35 per Net Reg. Ton			20	40 Per Net Reg. Ton			20	40 Per Net Reg. Ton		
*043BC	Dock Fees	DY	20	N/A			20	N/A			20	N/A		

*047GA	Protocol/Official Ceremony	LOT	3		\$0.00	3		\$0.00	3		\$0.00
**** Protocol/Ceremony requirements will be negotiated for each delivery order specifying such requirements: the estimated cost is a total not-to-exceed ceiling for ALL protocol/ceremony requirements											
*047HA	OOTW (Contingency)	LOT	2		\$0.00	2		\$0.00	2		\$0.00
***** OOTW requirements will be negotiated for each delivery order specifying such requirements: the estimated cost is a total not-to-exceed ceiling for ALL OOTW requirements											
*047JA	Personnel Transfers	LOT	10			10			10		
*048	Price Adjustments										
*048AA	Cost Savings Fee	LOT	25			25			25		
***** Cost Savings Fee will be calculated for each applicable CLIN/SUBCLIN, for each delivery order issued, in accordance with provisions set forth in this contract; estimated amount is a total not-to-exceed ceiling for payment of all such fees											
*048AB	Performance Evaluation Reduction	LOT	TBD		TBD	TBD		TBD	TBD		TBD
	TOTAL FOR YEAR				\$ 124,435.00			\$ 114,617.50			\$ 121,282.00

BILLING/PRICING SCHEDULE												
SITKA, ALASKA			*	BASE YR		*	OPT 1		*	OPT 2		
CLINS/ SUBCLINS	DESCRIPTION	UNIT	EST QTY	UNIT PRICE	EST TOTAL PRICE	EST QTY	UNIT PRICE	EST TOTAL PRICE	EST QTY	UNIT PRICE	EST TOTAL PRICE	EST TOTAL PRICE
*041	Charter & Hire											
*041AA	Pilots (PER ATTACHED TARIFF)	MVMT	10	Port Tariff		10	Port Tariff		10	Port Tariff		
	Pilot Boat	MVMT	10	\$1,400.00	\$14,000.00	10	\$1,470.00	\$14,700.00	10	\$1,543.50	\$15,435.00	\$15,435.00
*041B"	Tugs	EA	1	\$3,600.00	\$3,600.00	1	3780.00	\$3,780.00	1	3969.00	\$3,969.00	\$3,969.00
*041BA	Single Screw	EA	2	N/A	N/A	2	N/A	N/A	2	N/A	N/A	N/A
*041BB	Twin Screw	EA	2	N/A	N/A	2	N/A	N/A	2	N/A	N/A	N/A
*041BC	Tractor Tugs	EA	20	N/A	N/A	20	N/A	N/A	20	N/A	N/A	N/A
*041BD	Bearcats	HR	20	N/A	N/A	20	N/A	N/A	20	N/A	N/A	N/A
*041C"	Line Handlers	EA	40	N/A	N/A	40	N/A	N/A	40	N/A	N/A	N/A
*041CA	Line Handlers	EA	10	N/A	N/A	10	N/A	N/A	10	N/A	N/A	N/A
*041CB	Lead Linesman	EA										
*042	Slip Equipment											
*042A"	Cranes (for slip equipment ONLY)											
*042AA	0-5 Tons	HR	20	N/A	N/A	20	N/A	N/A	20	N/A	N/A	N/A
*042AB	6-10 Tons	HR	10	N/A	N/A	10	N/A	N/A	10	N/A	N/A	N/A
*042AC	Over 10 Tons	HR	5	N/A	N/A	5	N/A	N/A	5	N/A	N/A	N/A
*042AD	Over 25 Tons	HR	5	N/A	N/A	5	N/A	N/A	5	N/A	N/A	N/A
*042B"	Brows/Gangways											
*042BA	35' x 5' articulated pedestal (includes pedestal)	DY	8	N/A	N/A	8	N/A	N/A	8	N/A	N/A	N/A
*042BB	42' x 5' gangway w/cover (includes pedestal)	DY	4	N/A	N/A	4	N/A	N/A	4	N/A	N/A	N/A
*042BC	40' x 5' gangway (includes pedestal)	DY	8	N/A	N/A	8	N/A	N/A	8	N/A	N/A	N/A
*042BD	10' pedestal	DY	8	N/A	N/A	8	N/A	N/A	8	N/A	N/A	N/A
*042BE	3.5' pedestal	DY	8	N/A	N/A	8	N/A	N/A	8	N/A	N/A	N/A
*042BF	3.5' handicap pedestal	DY	4	N/A	N/A	4	N/A	N/A	4	N/A	N/A	N/A
*042C"	Fenders/Carnels											
*042CA	Yokohama Fenders 7x4m diameter	DY	8	N/A	N/A	8	N/A	N/A	8	N/A	N/A	N/A
*042CB	Fenders 6x3m diameter	DY	8	N/A	N/A	8	N/A	N/A	8	N/A	N/A	N/A
*042CC	Carnels 5m width / 10m length	DY	8	N/A	N/A	8	N/A	N/A	8	N/A	N/A	N/A
*042CD	Carnels 3.5m width	DY	8	N/A	N/A	8	N/A	N/A	8	N/A	N/A	N/A
*042CE	Carnels 10m width / 27m length	DY	4	N/A	N/A	4	N/A	N/A	4	N/A	N/A	N/A
*042CF	Carnels 7m width / 20m length	DY	4	N/A	N/A	4	N/A	N/A	4	N/A	N/A	N/A
*042D"	Other											
*042DA	CVA Separators	DY	4	N/A	N/A	4	N/A	N/A	4	N/A	N/A	N/A
*042DB	Non-CVA Separators	DY	15	N/A	N/A	15	N/A	N/A	15	N/A	N/A	N/A
*042DC	JLGs (MAN LIFTS)	HR	25	N/A	N/A	25	N/A	N/A	25	N/A	N/A	N/A
*042DD	Oil Booms	HR	20	\$4.00 PER FT. Per Day		20	\$4.20 Per FT. Per Day		20	\$4.41 Per ft. Per Day		
*043	DOCK / PORT / WHARF FEES											
*043A"	Husbanding Agent Fees											
*043AA	First Day (Day of Arrival)	DY	5	\$1,750.00	\$8,750.00	5	1750.00	\$8,750.00	5	1750.00	\$8,750.00	\$8,750.00
*043AB	Subsequent Days	DY	20	\$150.00	\$3,000.00	20	150.00	\$3,000.00	20	150.00	\$3,000.00	\$3,000.00
*043AC	Last Day (Day of Departure)	DY	5	\$150.00	\$750.00	5	150.00	\$750.00	5	150.00	\$750.00	\$750.00
*043B"	DOCK / PORT / WHARF FEES											

*047EA	Security Guard (COMP. RATES/8 HR SHIFT)	Call Out	5	\$380.00	\$1,900.00	5	400.00	\$2,000.00	5	420.00	\$2,100.00
*047EA	Security Guard (COMP. RATES/8 HR SHIFT)	HR.	8	\$45.00	\$360.00	8	50.00	\$400.00	8	55.00	\$440.00
*047FA	Fleet Landing	LOT	5		\$0.00	5		\$0.00	5		\$0.00
*** Fleet Landing requirements will be negotiated for each delivery order specifying such requirements; the estimated cost is a total not-to-exceed ceiling for ALL Fleet Landing requirements											
*047GA	Protocol/Official Ceremony	LOT	3		\$0.00	3		\$0.00	3		\$0.00
**** Protocol/Ceremony requirements will be negotiated for each delivery order specifying such requirements; the estimated cost is a total not-to-exceed ceiling for ALL protocol/ceremony requirements											
*047HA	OOTW (Contingency)	LOT	2		\$0.00	2		\$0.00	2		\$0.00
***** OOTW requirements will be negotiated for each delivery order specifying such requirements; the estimated cost is a total not-to-exceed ceiling for ALL OOTW requirements											
*047JA	Personnel Transfers	LOT	10			10			10		
*048	Price Adjustments										
*048AA	Cost Savings Fee	LOT	25			25			25		
***** Cost Savings Fee will be calculated for each applicable CLIN/SUBCLIN, for each delivery order issued, in accordance with provisions set forth in this contract; estimated amount is a total not-to-exceed ceiling for payment of all such fees											
*048AB	Performance Evaluation Reduction	LOT	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD	TBD
TOTAL FOR YEAR											\$ 122,203.60

IMPORTANT NOTES

NOTE A:

1. The contract line items shall be either offered as port tariff items, or fixed priced items. (In addition, the contract contains provisions for ordering unpriced items; the cost of unpriced items will be negotiated at the time delivery orders for such items are issued by the Fleet Industrial Supply Center, San Diego.) For those priced items not offered as port tariffs, enter the proposed price in the "Price" column.

2. For those items offered as Port Tariffs, enter the letters "PT" in the price column and any discount in the blank following the words "Percentage Discount on Port Tariff Only", if applicable; **OR** enter the amount of the current Port Tariff if the rate/price is fixed. For port tariff items which are NOT fixed rate, also include an explanation of how such port tariffs will be computed, i.e. formula or rate structure used to calculate costs.

NOTE B: Please note that all prices other than port tariff items are a composite rate that includes work performed during normal working hours, overtime for work performed outside normal working hours, weekend hours and holidays. Overtime rates are only applicable to those services covered under the port tariff when the tariff provides for overtime, as approved by the Contracting Officer.

NOTE C: It is the responsibility of offerors to determine which services are to be offered as Port Tariffs.

NOTE D: The prices charged for Pilots shall include ONLY the formula designated by the local Port Authority or cognizant Union/ Association, which is in effect at the time each delivery order requiring port services is issued. [For example, the current formula for calculating pilot fees in San Francisco is: (\$0.06882 x ship's gross registered tonnage (GRT)) **PLUS** (\$7.64 X draft footage) **PLUS** (\$0.00785 x GRT) **PLUS** (\$624.00) **PLUS** (4% of total pilot fee) **PLUS** (\$60 per move) **PLUS** (\$5.00 per pilot trainee).]

NOTE E: **The contractor shall never charge prices for any services in excess of port tariff rates or other publicly established prices.** As consideration for performance of husbanding services, the Contractor shall be paid the applicable Husbanding Fee set forth in the Billing/Pricing Schedule, Attachment 1 to this solicitation. This payment constitutes total consideration for performance of these services, including all overhead and/or office expenses (telephone, fax, postage, etc.) and Contractor overtime. **Additional fees or charges are NOT to be added to the cost/price of any other supplies or services provided under this contract.** The only exception shall be for supplies/services ordered which are not normally available in the port. In this event, the Contractor shall facilitate competition on behalf of the U.S. Government, whenever practicable, in order to obtain fair and reasonable prices. An

additional husbanding fee may be negotiated between the Contractor and the Contracting Officer for such supplies/services.

NOTE F: Husbanding Agent is required to make arrangements for receipt and onboard delivery of priority material in accordance with Attachment 2, Statement of Work, paragraphs (2)(e) and (13)(b), as directed by the Contracting Officer/Ordering Officer. The Contractor shall IMMEDIATELY notify NAVTRANS **AND** the FISC San Diego Contracting Officer when a shipment is received AFTER the ship has departed the port. Verbal disposition and/or additional shipping instructions provided by NAVTRANS shall be confirmed in writing by the FISC San Diego Contracting Officer/Ordering Officer within 3 working days, via issuance of an amendment to the specific delivery order.

NOTE G: Definitions for the "Unit" abbreviations are as follows:

CX	collection	MN	minute
DY	day	MT	metric ton
EA	each	SG	segment
GL	gallon	TP	trip
HR	hour	TBD	to be determined
NSP	not separately priced	MV	movement
One Gallon = 3.785 Liters			
BIN	dumpster or equivalent (14 ft ³)		

NOTE H: The Contract Line Item Numbers (CLIN's) consist of four numeric digits; subCLINs incorporate two additional alpha characters. The first digit indicates the year/period of performance. (Example: 1XXX indicates first year, 2XXX indicates second year, and 3XXX indicates third year.) The second and third digits indicate the port (Example 01 = San Francisco, 02= Monterey, etc.). The fourth digit indicates a major category of services/ supplies. (Example 1= Charter & Hire Costs; 2 = Port/Dock/Wharf Costs, 3= Utilities, etc.) The fifth and sixth characters indicate sub-elements within each of the major categories. [See Annex B to Attachment 1 for a complete list of ports; major categories of services and supplies; and sub-elements under each category.]

NOTE I: CLIN's are coded for the year of contract execution, the port in which services are rendered, and the type of service and/or supply provided. **(It is very important that CLIN's are matched to their specific cost elements for billing purposes.)**

NOTE J: Except for water taxi services, a contract day is defined as a calendar day (0000-2359). Any portions less than 4 (four) hours will be prorated as detailed in Attachment 2, Annex C and/or as negotiated between the Contracting Officer/Ordering Officer and the Contractor upon issuance of delivery orders which require water taxi services.

NOTE K: Payment shall be made for items accepted by the Government that have been delivered to the delivery destinations set forth in this contract and as identified on individual delivery orders. The Government will make payment in accordance with the Prompt Payment Act

(31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment. Payments under this contract may be made by the Government either by check; electronic funds transfer; the Government-wide Commercial Purchase Card (VISA); or the Automated Clearing House, at the option of the applicable payment office. In connection with any discount offered for early payment, time shall be computed from the date of the invoice. For the purpose of computing the discount earned, payment shall be considered to have been made on the date which appears on the payment check or the date on which an electronic funds transfer was made.

NOTE L: The Government will monitor all performance under this contract, in accordance with Attachment 4, Performance Evaluation Review. This monitoring process will be used to analyze all aspects of contract performance. Although it will not be the sole measure of successful performance of this contract, failure to meet and maintain the required levels of performance may result in contract deductions and/or termination action, in accordance with the terms and conditions stated herein.

NOTE M: The estimated quantities presented in the billing/pricing schedule are based on historical data and represent the most accurate information currently available for U.S vessels ONLY; the estimated quantities **DO NOT** include foreign vessel requirements. As set forth in the solicitation clauses, there is NO guarantee that the actual quantities ordered will meet or exceed estimates, and offerors are cautioned that price deviations due to variations in estimated quantities will NOT be allowed. For informational and/or planning purposes only, the following breakdown of anticipated port visits, by class/type of ship is provided: 80% Class I/II; 15% Class III/IV; 5% Class V. It is expected that aircraft carriers and submarines will only make port visits to San Francisco during Fleet Week, with the exception of brief stops for personnel transfers (submarines only).

NOTE N: It is anticipated that the number of estimated ship visits will be fairly evenly distributed throughout the year, WITH THE EXCEPTION OF FLEET WEEK. Fleet Week is usually held in October of each year, and will require the Husbanding Agent to possess the capability of handling significant increases in demand for short periods of time. During Fleet Week, the Husbanding Agent will be required to provide concurrent logistics support for an estimated 10-15 U.S. ships and 1-3 foreign vessels participating in the annual event. Fleet Week requirements may also include different types of vessels, such as aircraft carriers and submarines, which do not normally make port visits to San Francisco and are thus not routinely supported under the contract. Offerors are cautioned that the same high level of quality performance will be expected in support of the ships involved with Fleet Week as are normally provided to vessels on a one-to-one basis.